Patrick Saul
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EDUCATION
Texas A&M University, College Station, TX   May 2018
4.0 GPA | Bachelor of Business Administration in Business Honors and Management Information Systems

EXPERIENCE
Deloitte Greenhouse, Powered by Energy & Industrials
Innovation & Experience Manager, Houston, Texas   February 2021- Present
The Deloitte Greenhouse is a network of innovation centers with 40+ locations internationally, leveraging human-centered design principles to design & facilitate executive strategy workshops for Fortune 100s.

- Led a team of 4 designers, developers, and business analysts in researching, designing, and implementing 18+ technology solution showcases for executive buyers, driving $18MM+ in innovation-related sales
- Established an ongoing Agile Kanban process, facilitating the definition of BU-level strategic objectives, defining MVPs, coordinating with Deloitte Innovation stakeholders, and managing execution of user stories
- Created a resourcing pool attracting 20+ innovation-focused contributors to support ongoing Agile delivery
- Facilitated alignment of strategic objectives across Deloitte Industry, Offering, Solution, and Innovation leadership to deliver innovation services under a net-new market offering
- Drove end to end design & delivery of 10+ strategy sessions impacting 100+ client executives, managing a team of market researchers, visual designers, strategic facilitators, and Deloitte SMEs
- Designed technology innovation gallery, maximizing customer engagement using attention-grabbing visuals, readily digestible content, and interactive components (touch screens, video, projection, AR/VR)
- Qualified project leads with startup partnerships in the space of AR/VR, Generative AI, Robotics, and ESG
- Implemented consistent planning and external communication processes for team of 10 digital experience specialists, leading a team of 2 associates to establish comms best practices and develop planning templates

Deloitte Consulting
Data Strategy Lead, Oil & Gas Company ($33B+ ARR), Houston, Texas   September 2019 - February 2021
- Drove data strategy & governance development for integrity operations encompassing 10+ distinct data systems, 7 functional groups, 130 employees
- Designed and led a series of planning workshops to define 100+ distinct pain points, organized into 14 distinct themes, driving 3 strategic pillars of data strategy

Risk Analytics Lead, Oil & Gas Company ($33B+ ARR), Houston, Texas   September 2019 - February 2021
- Managed development of executive ops risk analytics system with a team of 5+ engineers, analysts, and designers combining data across 10+ systems using SQL, Python, Powershell, and PowerBI
  - Increased operations executives' weekly engagement with dashboard from 0→10 hours
  - Reduced weekly reporting burden by risk management teams by 50+ FTE hours per week
- Advocated with client sponsor for creation of first-of-its kind Agile team, resulting in 6 FTEs allocated to the effort (designers, developers, solution architect, data engineer) and a net new $1MM+ service contract
- Led design process for PowerBI dashboard by performing 10+ stakeholder interviews, mocking up 40+ draft metrics, and guiding leadership through prioritization exercise, consolidating to ~15 key metrics
- Created single source of truth by identifying data across 10+ data systems, designing a relational data structure, and coding regular ETL jobs to transform source data into normalized target structures

Ops Strategy Consultant, Oil & Gas Company ($33B+ ARR), Houston, Texas September 2019 - February 2021
- Facilitated strategic planning process for 100+ employee operations group to define FY20 initiatives by defining templates for, and consolidating content from strategic initiative discussions across 5 functions
- Supported smooth operating model transition by developing presentation content to clearly articulate key operating changes to core functional groups (200+ individuals)

Data Quality Analyst, Supermarket Retailer (140B+ ARR), Cincinnati, Ohio   October 2018 - August 2019
- Recognized as "High Flyer" (Top 10 contributor out of project team of 150+) for designing & implementing system to consolidate supplier data across 30+ warehouses, reducing orphaned PO rates by 80%
- Led offshore development team of 4 through agile system design & development process to mitigate data quality issues as part of large scale Oracle implementation

Dell Technologies   May 2016 - August 2016
IT Intern, Round Rock, Texas
- Proposed key UI changes to dell.com to improve user experience and click-through rate for doorbuster deals
- Awarded 1st prize out of 12 teams at first ever Dell Intern Hackathon event by executive vote
- Delivered a cost-benefit, current state-future state analysis report to top executives regarding EMC + Dell HR systems integration

LEADERSHIP ACTIVITIES
Deloitte Consulting
Digital Transformation Delivery Excellence Consultant, Houston, Texas   September 2019 - May 2020
- Drove consistent delivery of Digital Transformation services for Deloitte's Energy & Industrials Consulting practice by consolidating and editing internal best practices, resourcing models, and go to market strategies

TAMU Recruiting Spring Events Lead, Houston, Texas   June 2019 - February 2020
- Led team of 2 Deloitte professionals to develop and execute 3-5 recruiting events targeting key pipeline candidates during Texas A&M spring semester

Business Pathfinders   January 2016 - December 2016
President, College Station, Texas
- Overhauled direction of student organization by developing a vision statement, setting strategic goals, building a collaborative team, and designing ongoing governance & election standards
- Led-rebranding efforts to better communicate organization value proposition to prospective students, driving increase in membership from ~50 students to ~150 in one semester

HONORS & AWARDS
- National Merit Scholar, President's Endowed Scholar, Texas A&M   January 2014 - May 2018
- CMIS Case Competition Winner (1st of 8 teams)   March 2017
- Texas A&M Public Speaking Competition Finalist (Top 10/1200)   December 2015

SKILLS
- Data Analysis/Visualization: Python (Pandas, Matplotlib, Numpy), Informatica, Tableau, PowerBI
- Programming Languages/frameworks: Python, JavaScript, SQL, HTML, CSS, C#, Flutter, Vue.js, Bootstrap
- Development Platforms: GCP, AWS, Azure, Git/Github, Netlify
- Collaboration Platforms: Azure DevOps, Jira, Trello, Slack, Octane
- Management Certifications: Agile SAFe for Teams